

TOP AGENT MAGAZINE

By Kathryn Llamas



Dominic Naidoo and Josh Barre Working Smarter in Real Estate

Dominic Naidoo and Josh Barre, two of the most energetic REALTORS® in the business, are both friends and business partners at Westside Properties, one of the fastest growing boutique real estate companies in the Los Angeles area. In a very short period of time, they have put together an amazing team of trained professionals, providing them with cutting edge technology tools so they can work efficiently from anywhere without sacrificing customer service. The company's sophisticated communication system allows the agents to each have a Web site, receive incoming calls from their computers as well as faxes and voice mail via email. Both Dominic and Josh are tech savvy and are ahead of the curve. They employ lead generation techniques; they blog and engage in various forms of social media.

Their quick rise to the top stems from the fact that Dominic and Josh both choose to defy the general stereotypes that have become synonymous with the real estate industry. Although they are young, they are both highly successful agents whose areas of concentration range from first time homebuyers, sales and leasing to luxury real estate.

Dominic's training and experience came from years of working in corporate America and from the over 1,700 transactions under his belt. His tenacity and discipline stems from his training in the martial arts where he has earned a second degree black belt in traditional Japanese Karate. He says his family inspires him and is the reason he works hard.

Josh's expertise, comes from being a third generation REALTOR®. He recalls sitting in open houses with his grandmother even before he could walk. By the time he was nineteen, he had obtained a real estate license and worked alongside his parents catering to buyers and sellers in the Westside. He is passionate about helping agents and customers achieve their goals.

One of the most important aspects of Westside Properties' success in real estate is having incredible people in the company. The agents, the culture, the training, and the leadership that Dominic and Josh bring to the table are the tops in the industry. Everyone enjoys working together to provide their customers with the best real estate experience.

Dominic and Josh's future plans include expanding their business to other locations in California. One thing is certain. No matter how successful they become, they will be having fun getting there.

Westside Properties specializes in homes and condos in Pacific Palisades, Malibu, Santa Monica, Brentwood, Topanga, Beverly Hills, Bel-Air, Westwood/Century City, Beverly Hills, Culver City, Marina del Rey, Venice, West L.A., Playa del Rey, Beverlywood and Playa Vista.

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